# WYOMING ECONOMIC INSIGHT AND OUTLOOK



UW – Outreach School
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Laramie, Wyoming

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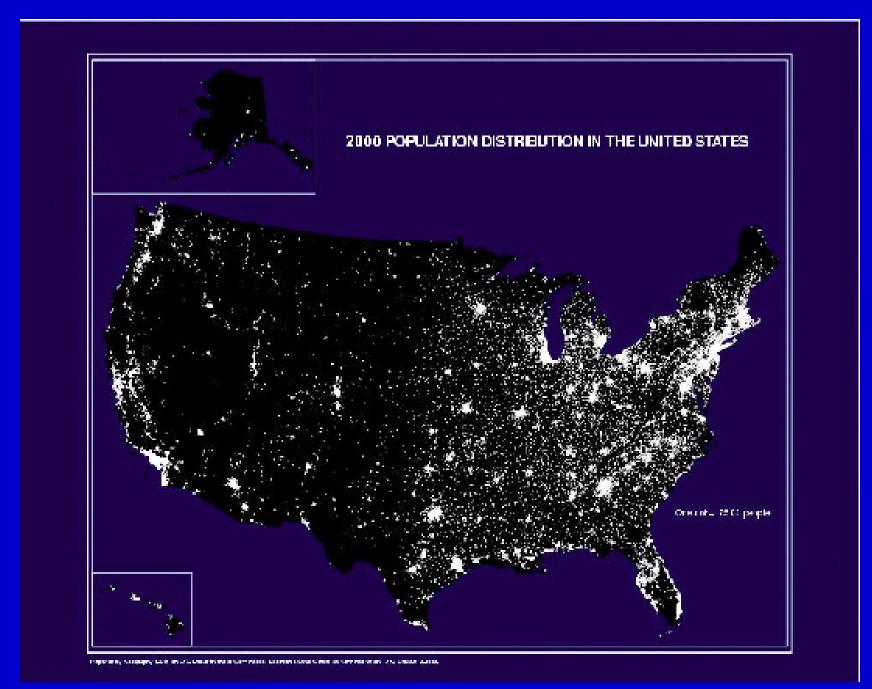
## **Quick Facts**

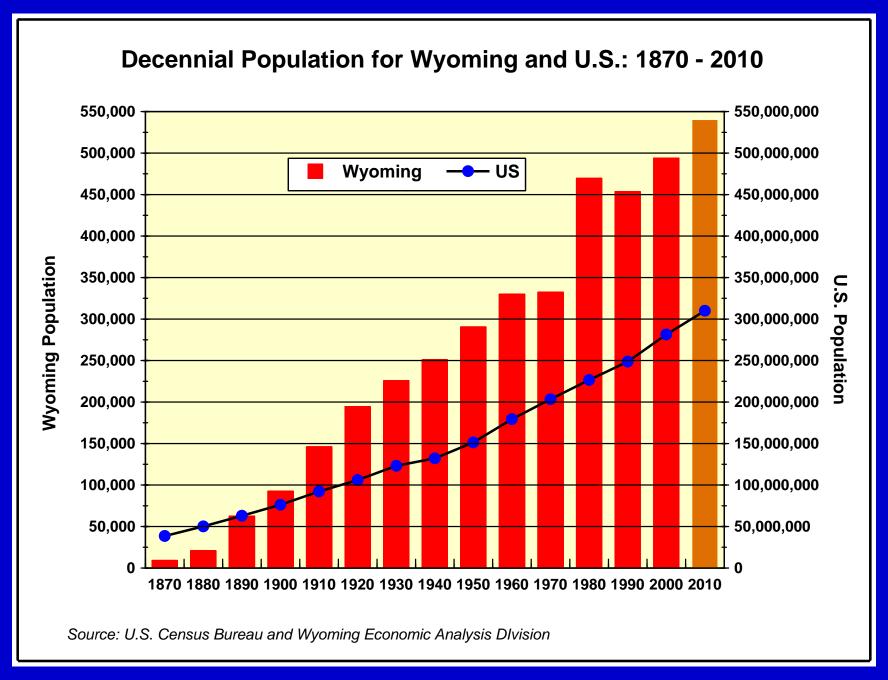
### 2006:

- -job growth: 12,800; 5.1% (1st in U.S.), mining 17%.
- -per capita income grew 9.0% (2nd in U.S.) to \$40,676.
- -consumer spending was up 10%.
- -state revenue outpaced forecast levels.
- Inflation outpaced U.S. 4.4% vs. 2.5% .
- -housing: red hot, 13.5% appreciation, severe shortage.

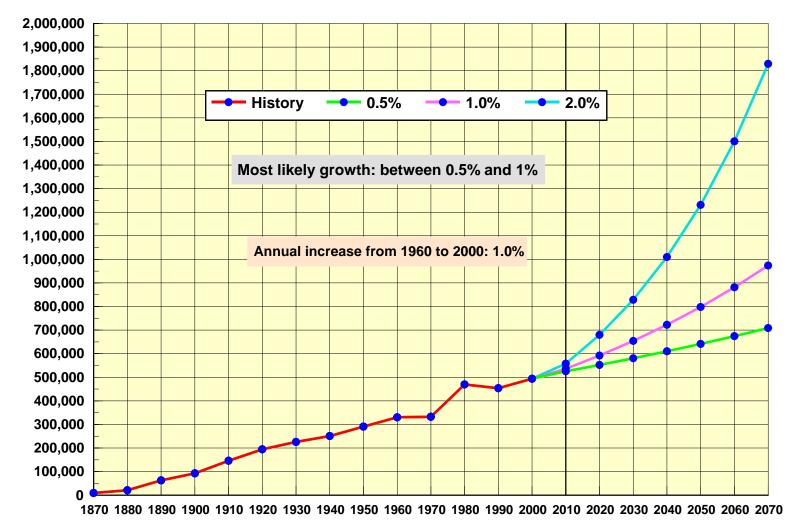
### 2007:

- -population highest ever: 522,830 (2.0%).
- -job growth rate: 3.9% (2<sup>nd</sup> in U.S.), mining sector 2.6%.
- -income growth rate: 6.0%.
- -consumer spending: 6.0%.
- -mineral revenue: declined, but improving in later 2007.
- Inflation outpacing U.S. 6.1% vs. 4.1% .
- -housing: prices were still strong, inventory up, more choices.

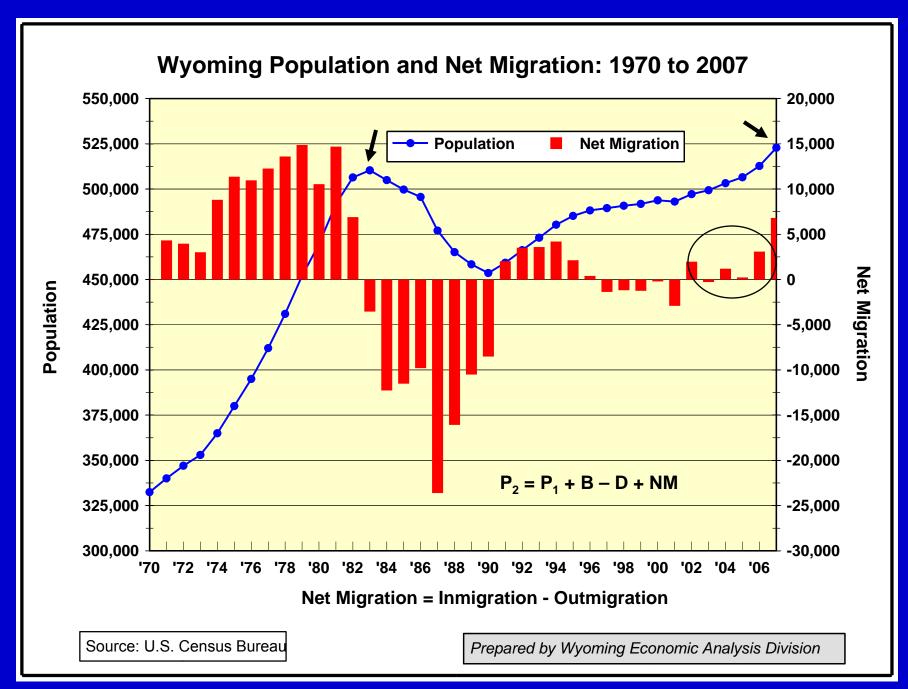


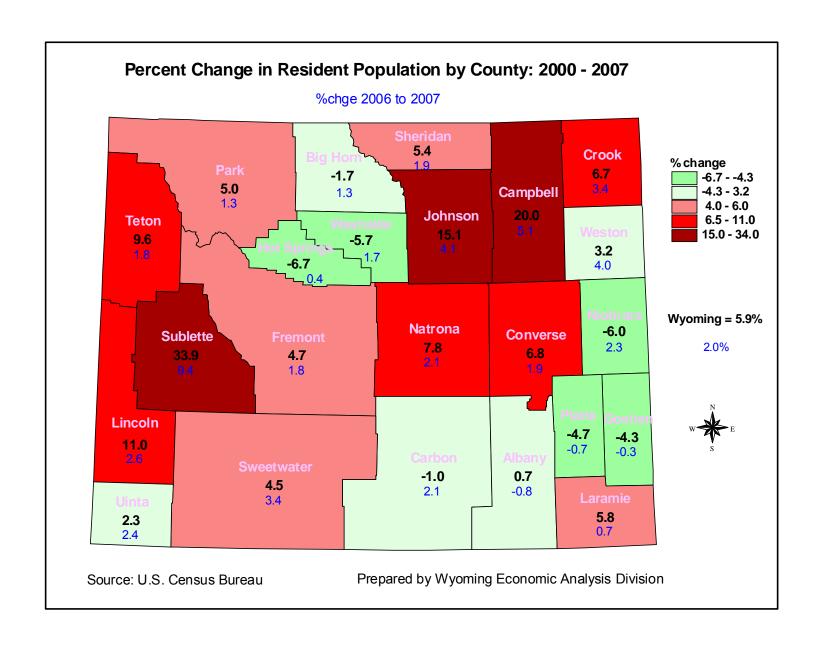




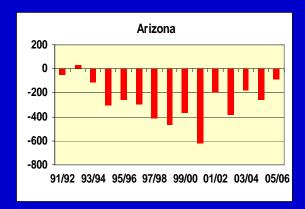


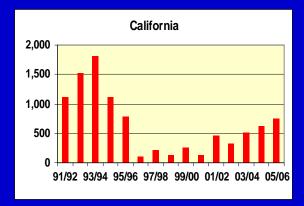
Source: U.S. Census Bureau and Wyoming Economic Analysis Division

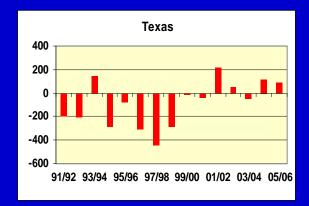


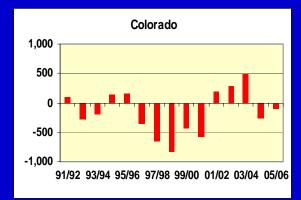


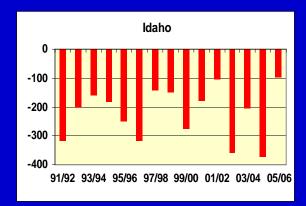
#### Net Migration between Wyoming and Selected States 1991 to 2006

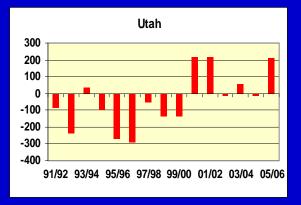


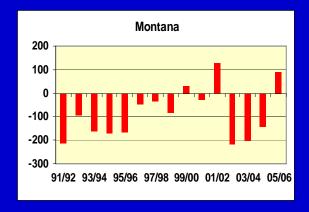


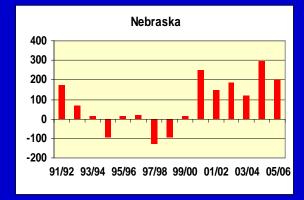


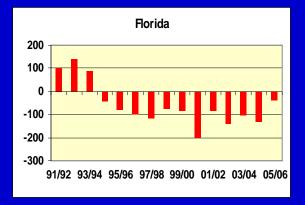




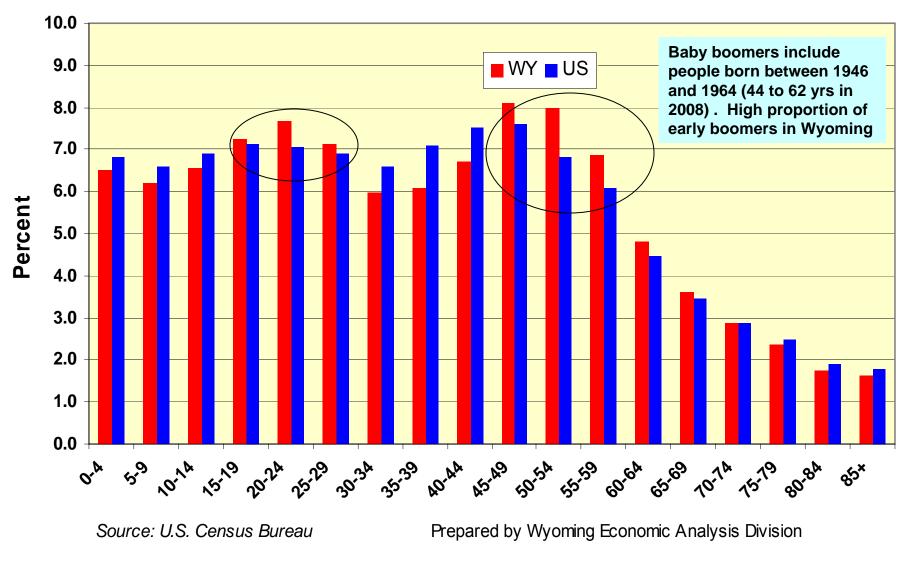


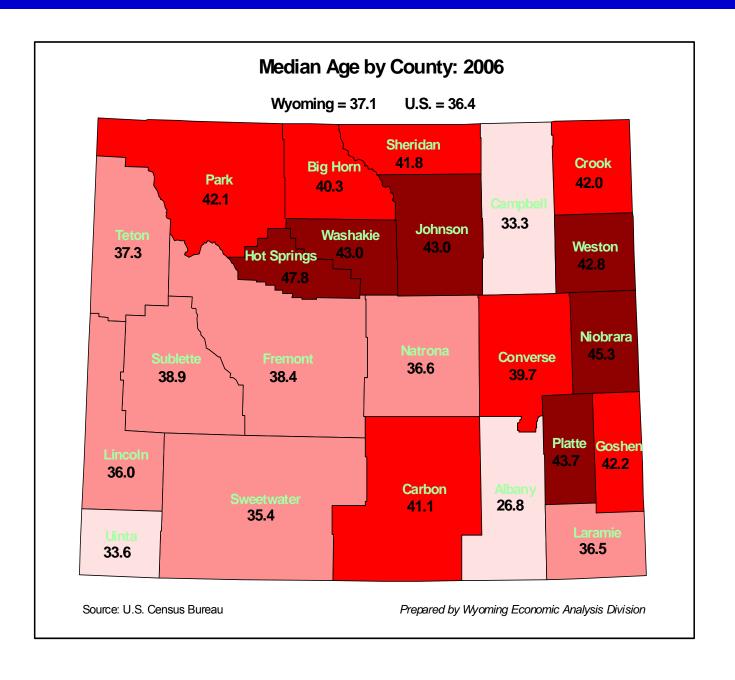


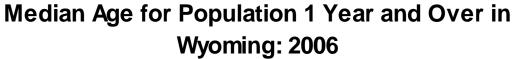


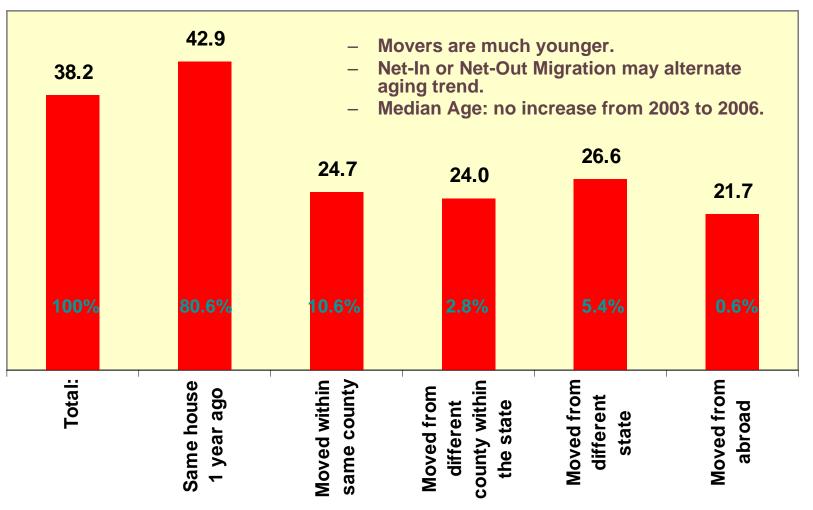


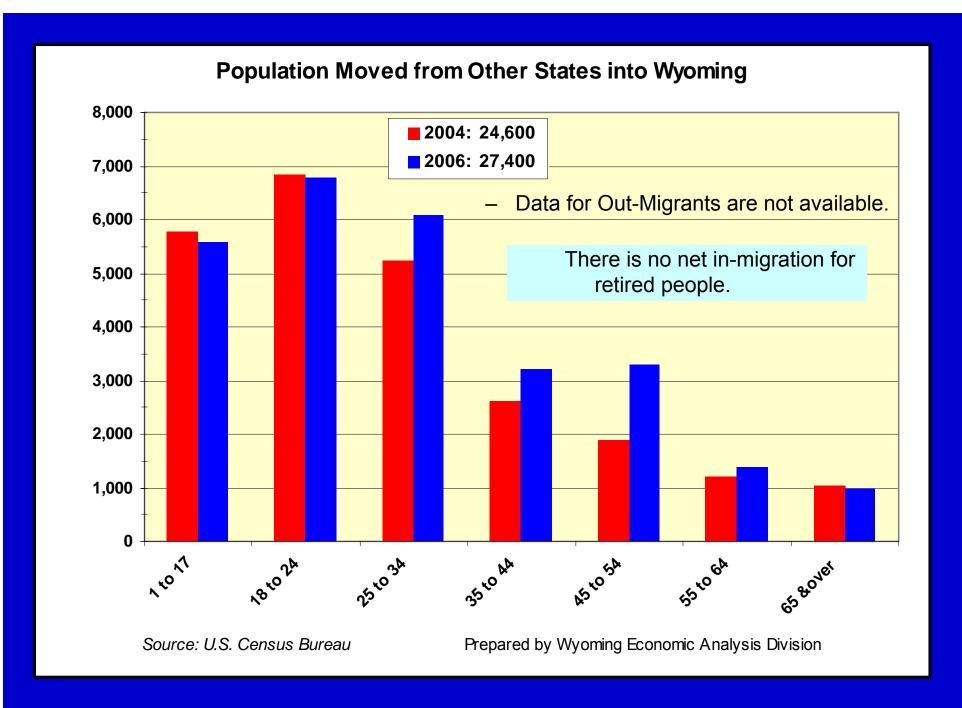




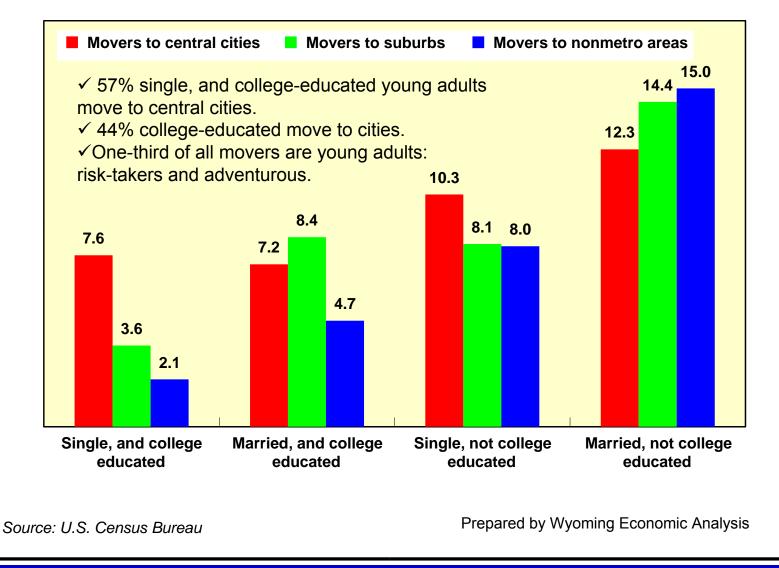


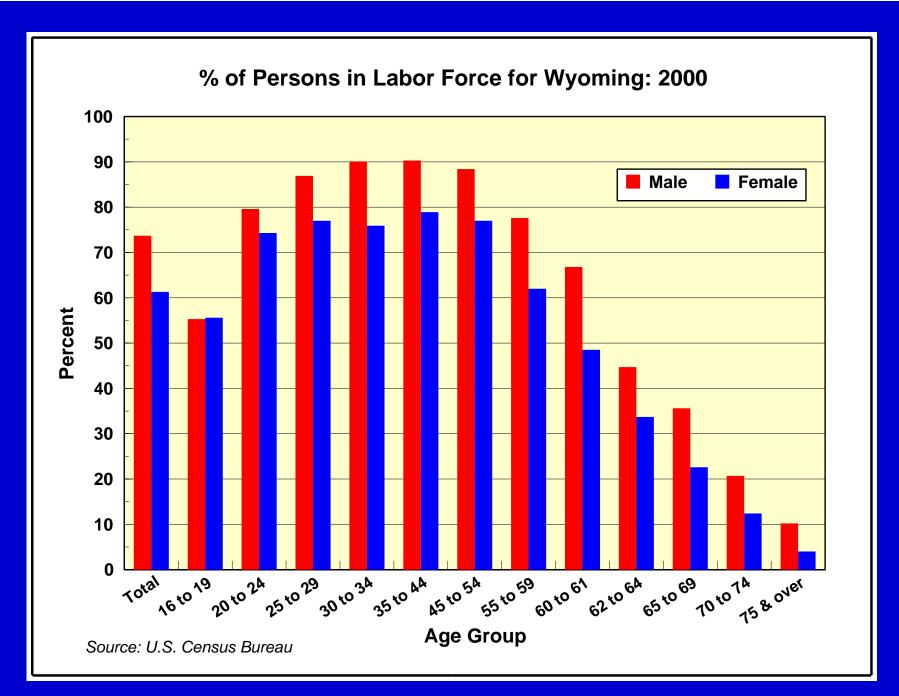


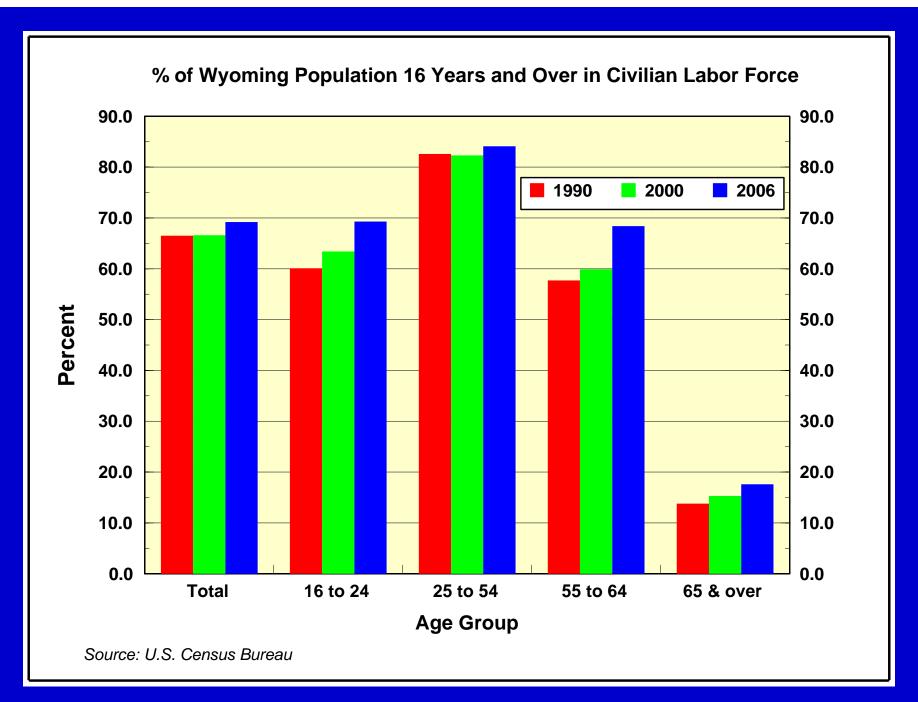


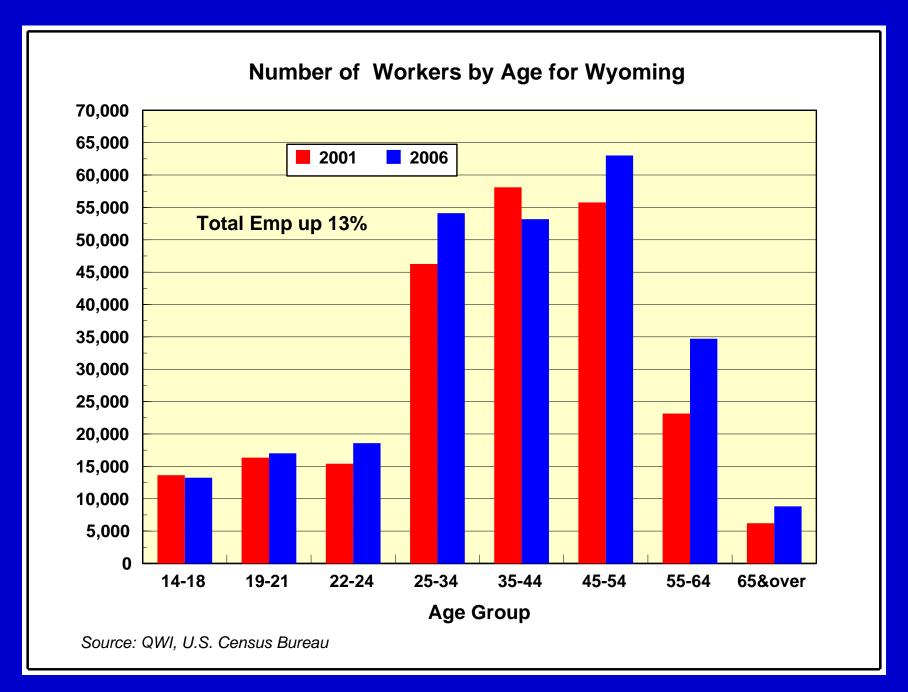


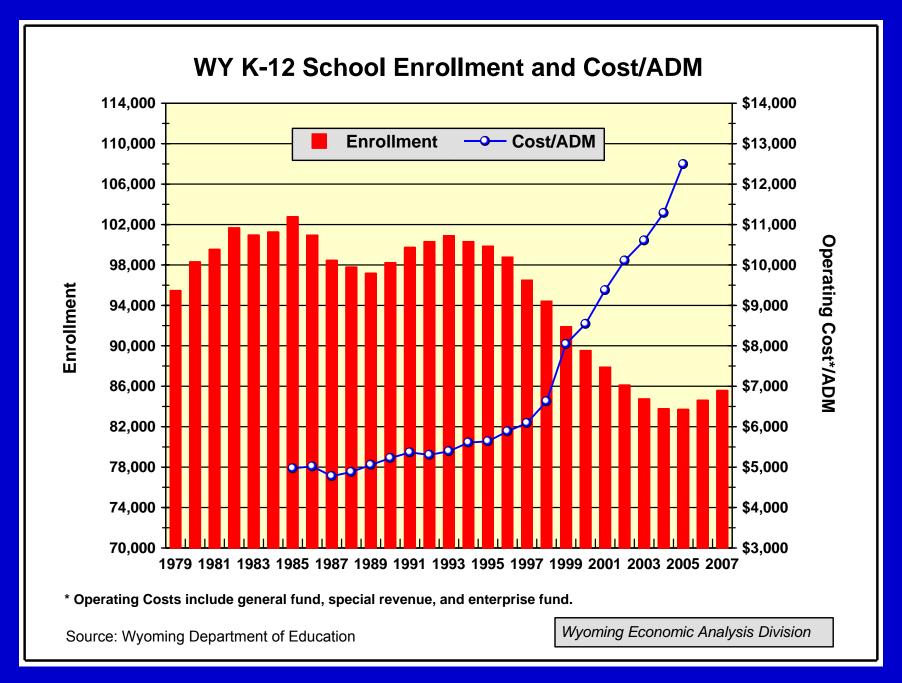












#### Migration

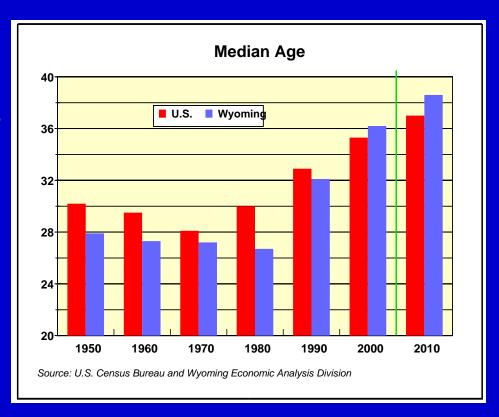
- Single and young migrants: job opportunities
- Married and older migrants: quality of life, e.g. family, housing, low crime, schools.

## Rural aging

- No big metro/job opportunities
- Low minority and migrants
- High proportion of baby-boomers
- Tight labor force market will continue.
  - Early baby-boomer will start to retire in a few years.
  - Low proportion of Generation X to replace them.
  - Jobs increasing at faster pace than population.
  - Out-of-state workers.

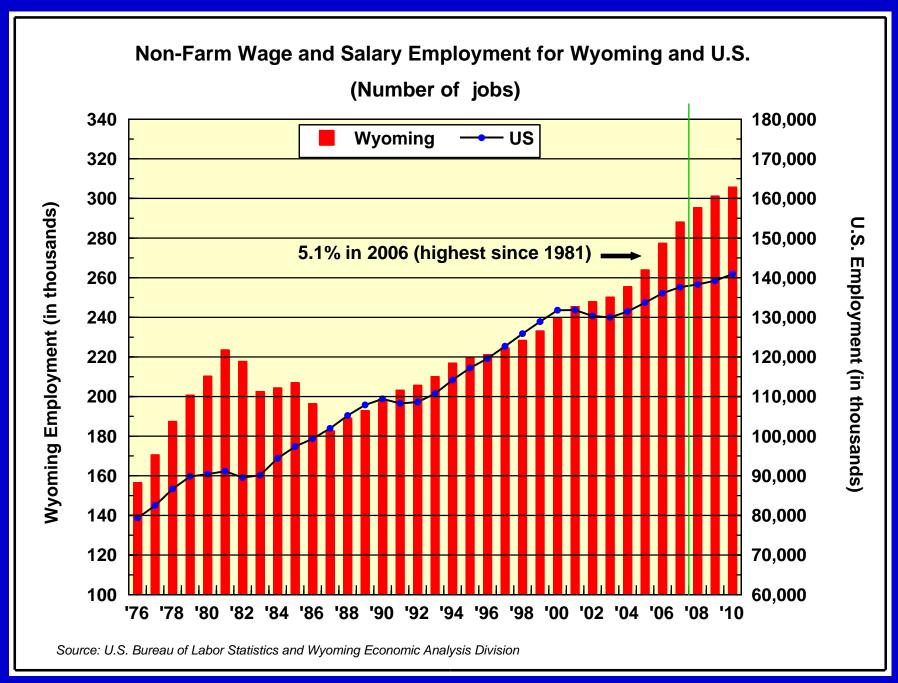
## Hiring practice

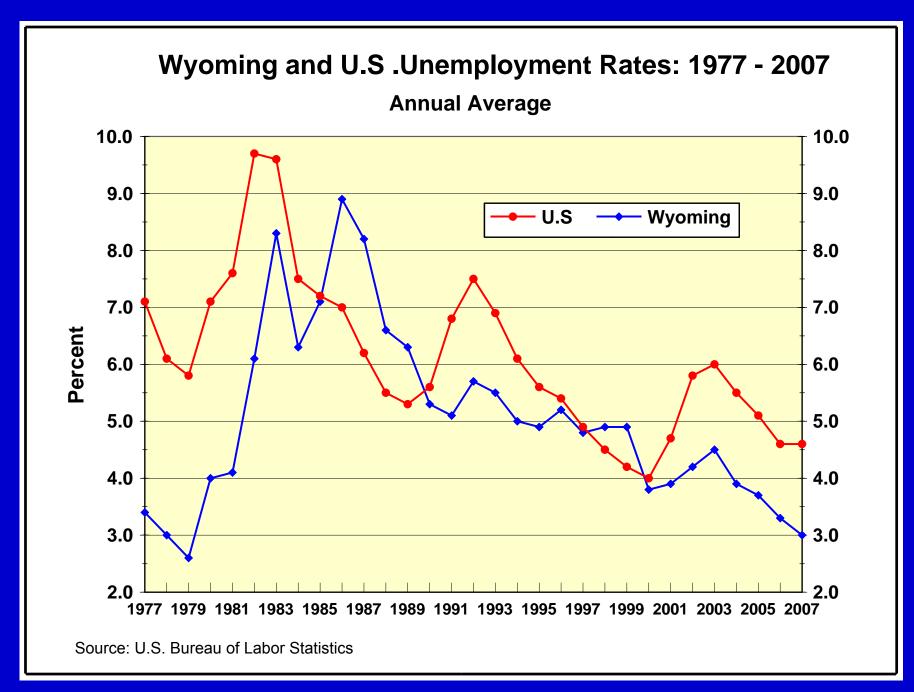
- Older workforce
- Flexibility of work schedule
- Benefits



# "This is not your father's boom"

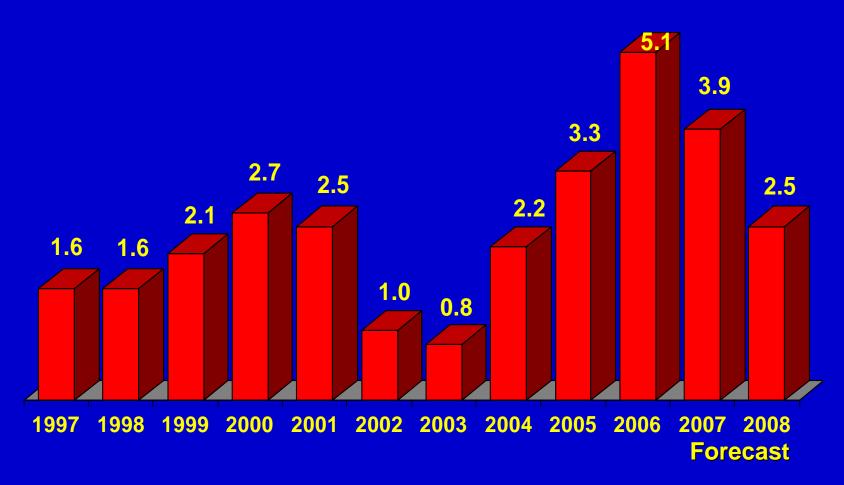
- Demand driven (long-term) vs. supply driven (short-term).
- Global demand for energy increasing while supply is dwindling. Role of developing countries.
- New price threshold higher level.
- More exploration & development.
- Wyoming: 3<sup>rd</sup> in U.S. natural gas reserves: 24 Tcf; 2<sup>nd</sup> in production: 2.1 Tcf, 10% of U.S.
- 1<sup>st</sup> in coal production 440 million tons, 38% of U.S. total.
- 7<sup>th</sup> in oil production 54 million barrels, 3% of U.S. total.
- Uranium: big potential. Price is 10 times higher. 2 million ton production, only 1/6<sup>th</sup> of 1980 level.



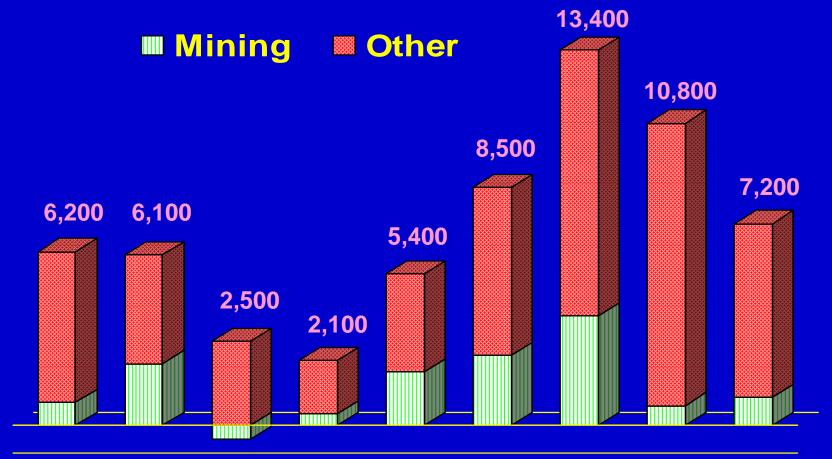


# Wyoming Job Growth Outlook: 2006: Best Gains Since 1981

**Annual Percent Growth In Non-Farm Employment** 



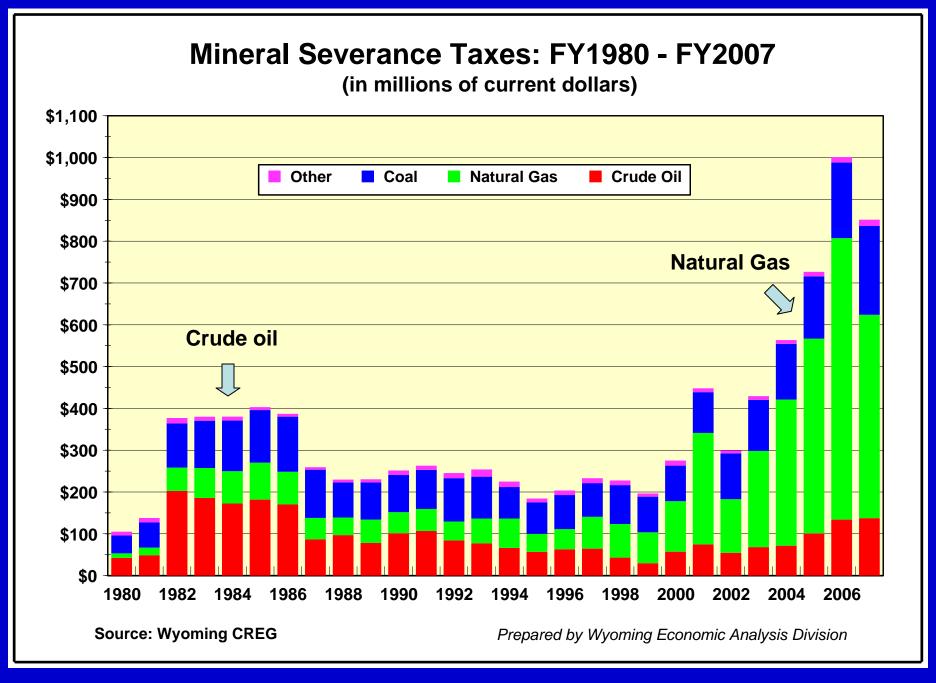
# Wyoming Job Growth Outlook: 10,800 New Jobs in 2007

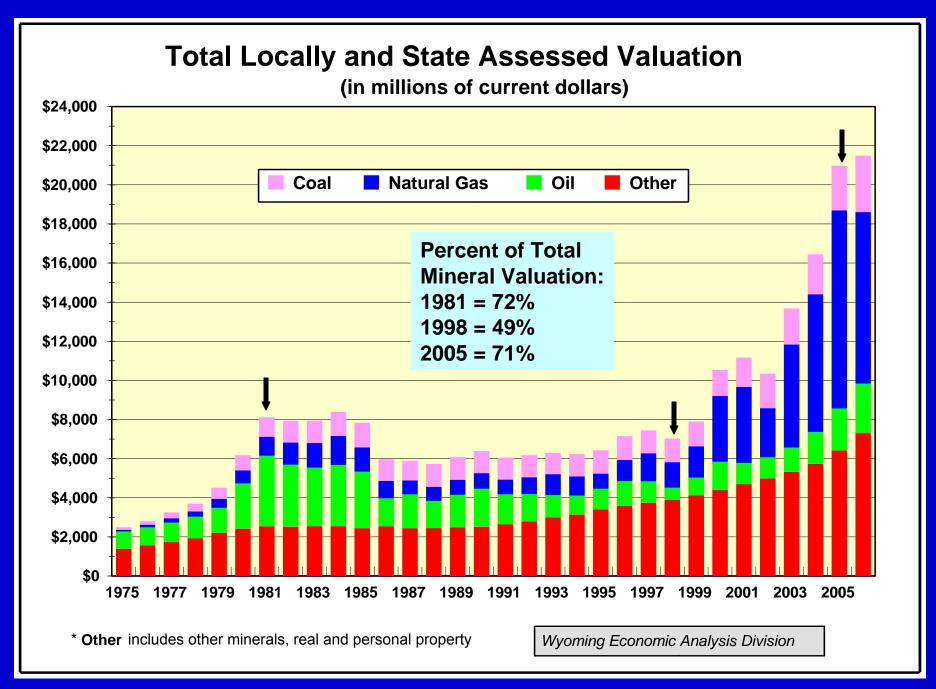


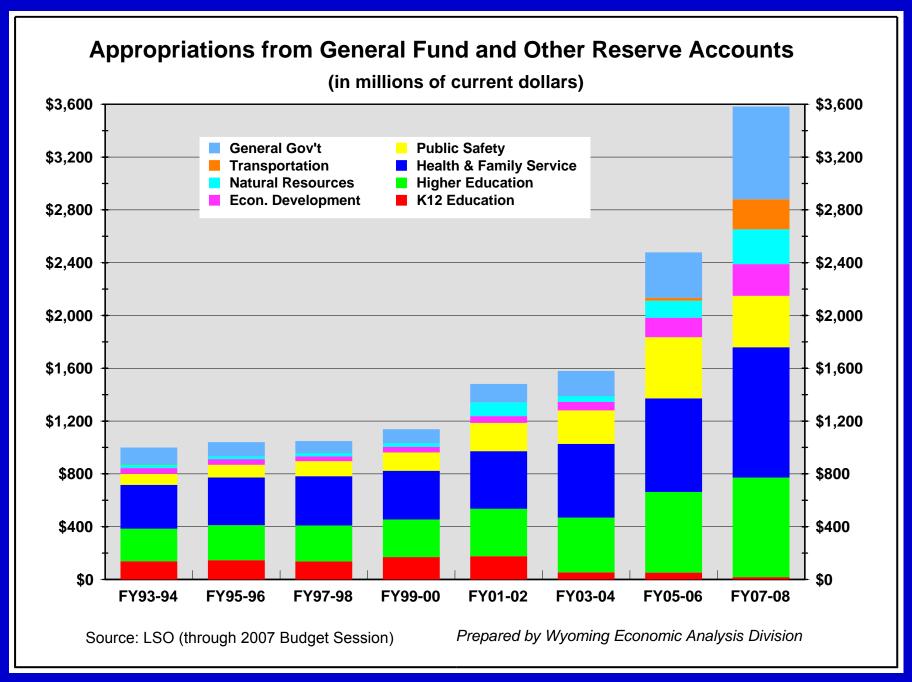
2000 2001 2002 2003 2004 2005 2006 2007 2008 Forecast

# Why is mineral production important to Wyoming?

- Mineral income currently makes up close to twothirds of State's total revenue.
- Mineral income is obtained from:
  - Severance taxes (\$864 million in FY07).
  - Federal mineral royalties (\$757 million in FY07).
  - Mineral property taxes (\$950 million in FY07).
  - Coal lease bonuses (\$170 million in FY07).
  - Sales and use taxes (\$179 million in FY07).
- Household tax burden ranks among the lowest in the nation.





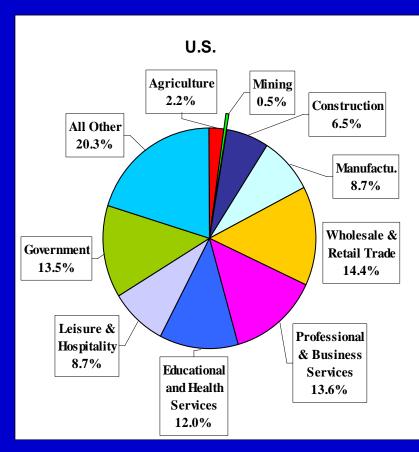


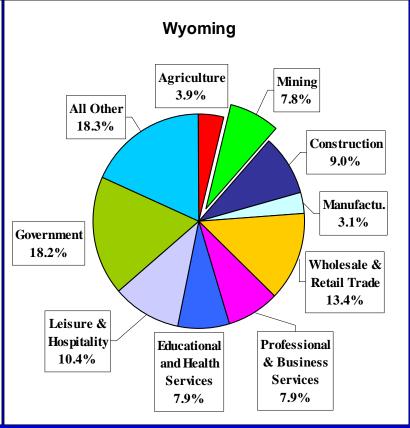




## **Employment by Industry for Wyoming and U.S.: 2006**

(Includes: full and part-time wage and salary jobs, and proprietors employment)





Wyoming = 376,222 U.S. = 178,342,900

Source: U.S. Bureau of Economic Analysis

Mining - 1st

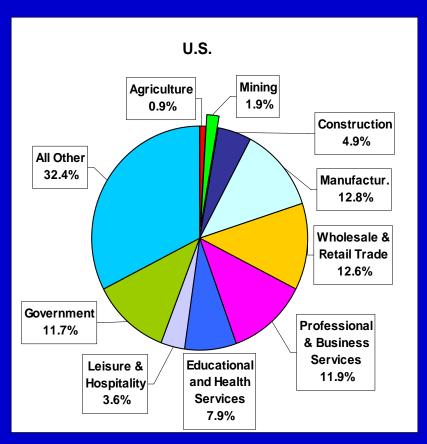
Construction – 3rd

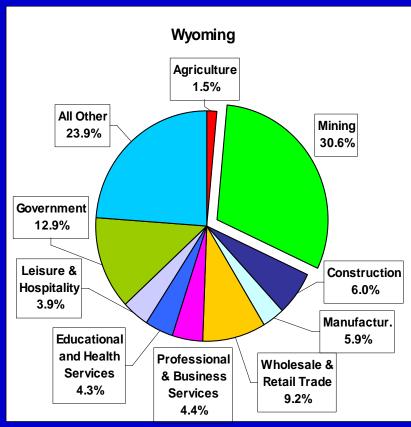
Leisure & Hospitality - 4th

Government - 4th

Manufacturing – 49<sup>th</sup>
Prof. & Bus. Svcs. – 48<sup>th</sup>
Educ. & Health Svcs. – 49th

# Gross Domestic Product for Wyoming and U.S.: 2006 by Industry

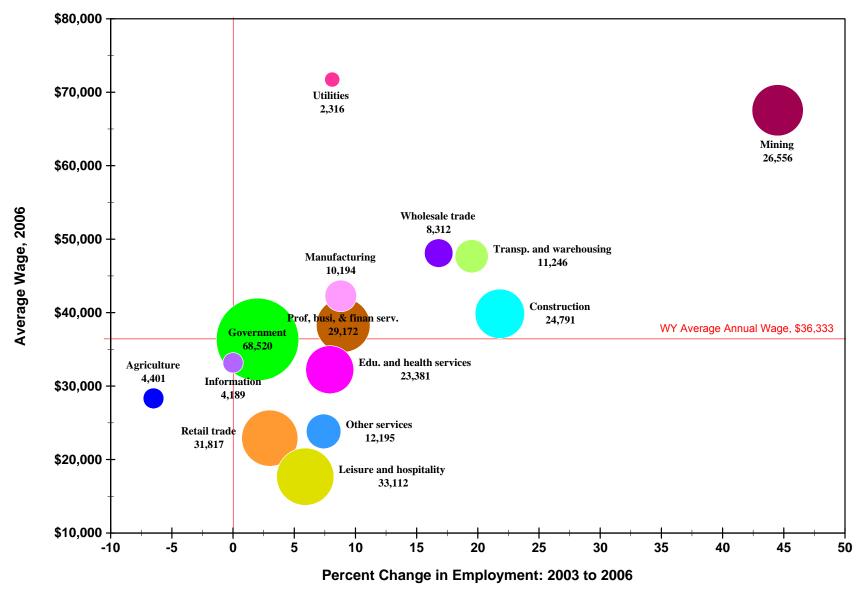




Source: U.S. Bureau of Economic Analysis

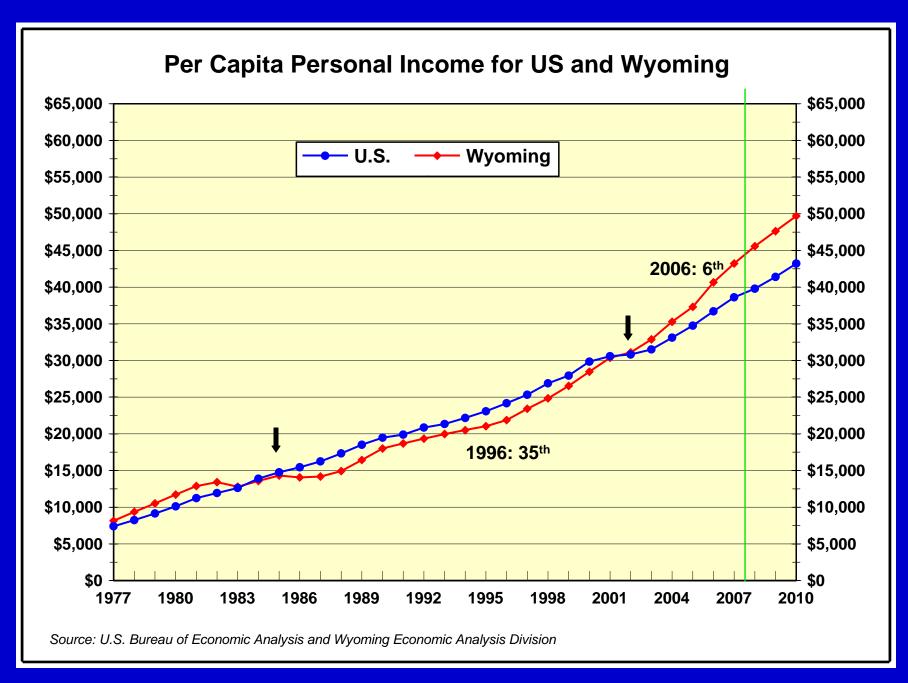
Note: GDP is often referred to as its "value added", is equal to its gross output (sales or receipts and other operating income, plus inventory change) minus its intermediate inputs (consumption of goods and services purchased from other industries or imported).

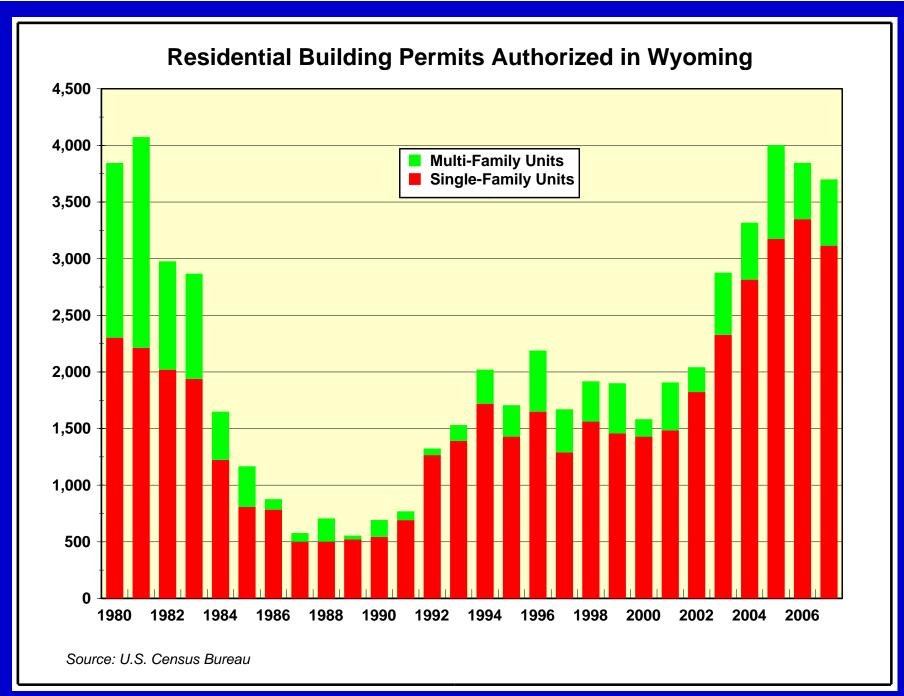


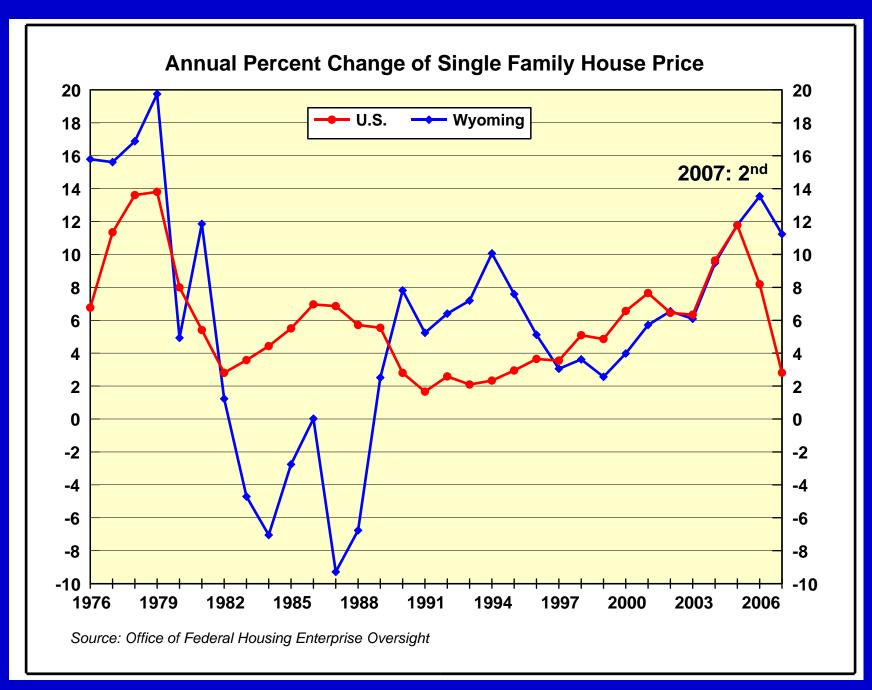


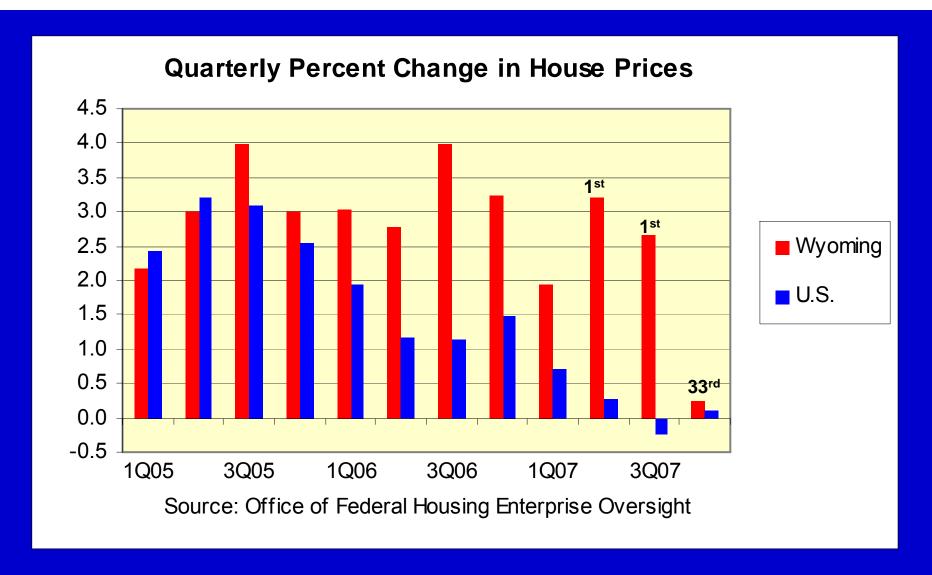
Note: Numeral below the name of industry is total employment in 2006

Source: U.S. Bureau of Labor Statistics









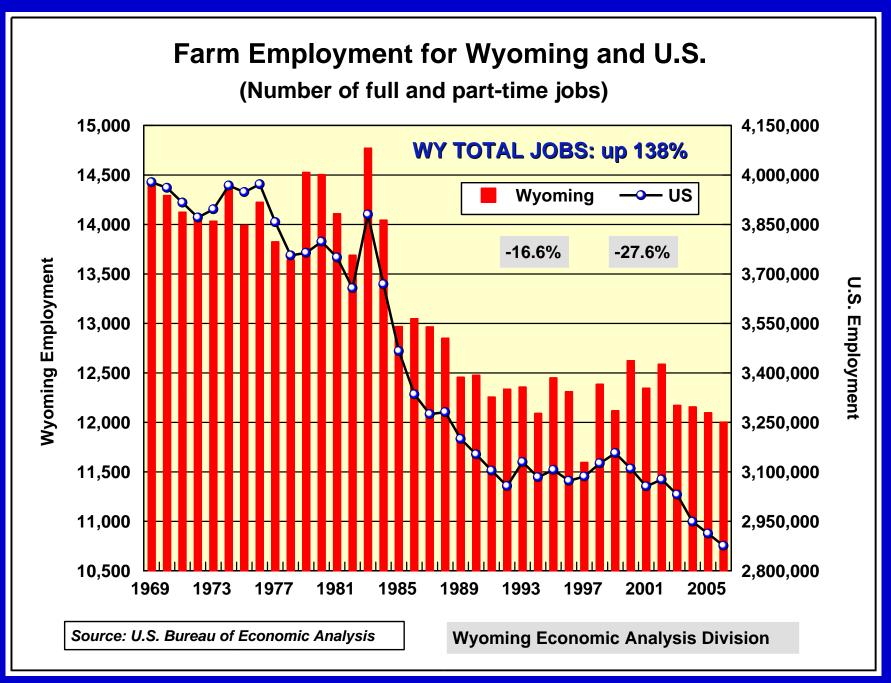
#### **Other Indicators for 2007:**

- Foreclosure Rate: WY was the one of the lowest in the nation (U.S. 2%).
- Existing Home Sales: U.S. = -13% (worst in 25 yrs); WY = -5%.
- Single Family Building Permits: U.S. = -25%; WY = -8%.

## **Housing Affordability: 2006**

(Ratio of Median Value of Housing Unit to Median Household Income)

<b>North Dakota</b>	2.4	
Texas	2.5	
<b>South Dakota</b>	2.6	U.S. = 3.8%
Nebraska	2.6	WY was the 19th most affordable
Wyoming	3.1	in the U.S., 1 <sup>st</sup> in the West.
Utah	3.7	WY Median Value: \$150,000
ldaho	3.8	Teton, Sublette, Lincoln,
Montana	3.8	Sheridan, Campbell, Sweetwater >= \$200,000
Colorado		4.5
Arizona		<b>5.0</b>
Nevada		<b>5.8</b>
California		9.5



## Travel and Tourism Industry

It is NOT an industrial sector in the standard classification – NAICS. Data is limited and derived.

- Included in the following industries:
  - -Leisure & Hospitality (Lodging, food services, art and recreation, i.e. sports, museum, and gambling)
  - -Retail trade services inc. gasoline station
  - -Travel arrangement services
  - -Air transportation services
  - -Auto rental and leasing
  - -Urban transit, taxi, scenic transp., water transp, etc.

## Travel and Tourism Industry

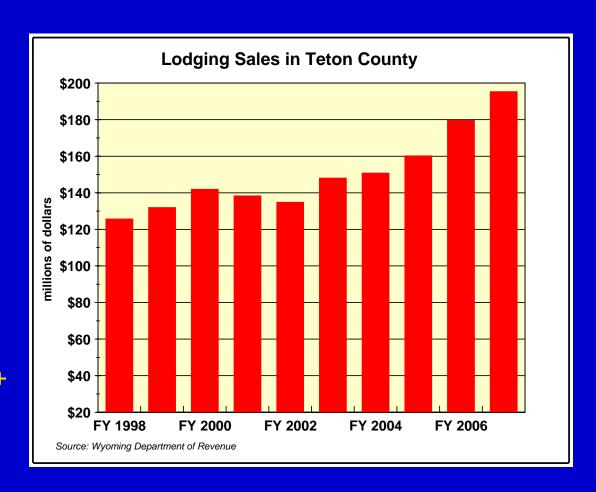
- Direct Employment 25,000 (6%)
- Earnings \$420 million (3%)
- Visitor Spending over \$1 billion
- Contribution to GDP 2.5%
  - Low skilled, low wage, seasonal
- Sales Tax Collections \$60 million (7%)
- Lodging Tax Collections \$6 million

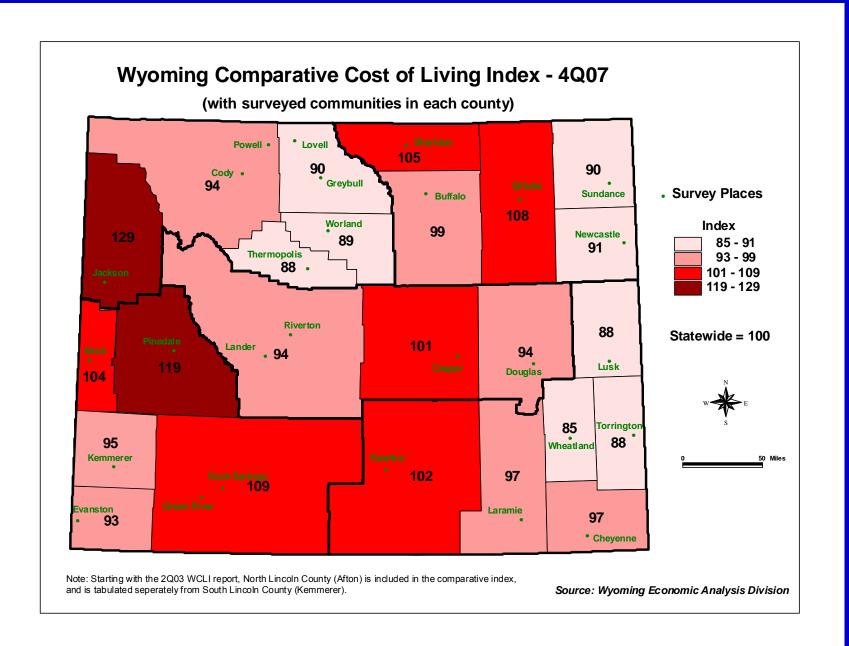
## **Teton County:**

-Emp 4,500 (18%); Sales Tax \$26 million (47%).

## **Long Term:**

- Strong lodging sales growth in recent years
- Small effect from 9/11
- Stagnant or slow growth in visitation
- Demographic change -
- •Weakened U.S. dollars +
- •High gasoline prices -
- •Baby-boomers +
- State Revenue +





## Outlook

- ► Energy price and production is the key component.
- Above average growth in near-term.
  - Population to average 1% per year.
  - Employment to average 2% per year (energy sector will drive job increase; benefit other industries such as construction, trade, transportation).
  - Low unemployment rate and high-paying energy-related jobs will support strong income growth.
  - Budget increase spurs construction projects, supporting income and job gains.
  - Incentives help to attract quality companies/businesses into the state.
  - Inflation will continue to outpace U.S.
  - Low business costs and favorable tax structure to continue.
  - Housing affordability is still relatively high.
- Low diversification high exposure to downturn in energy market, will hurt employment and income growth.
- Tight labor market will continue to temper economic growth.
- Value added industries are important to long-term growth.
- Small (in population) and rural nature of the state, less opportunities for skilled and educated young people.

## THANK YOU!

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